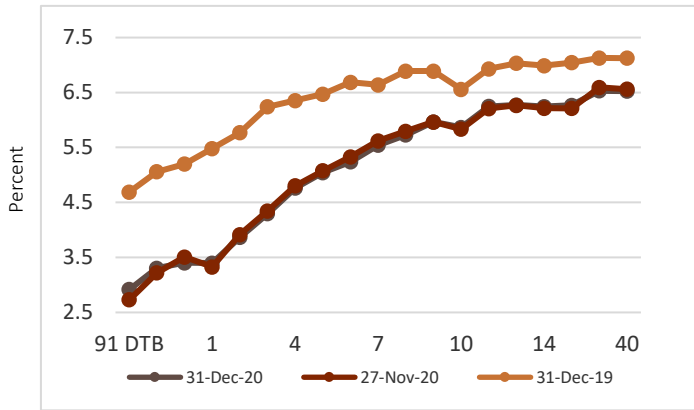


Market Overview

Yield Curve*



NBFC Bond Spread Over G-Sec Benchmark Indices*

Tenor	3 Year Spread	5 Year Spread	10 Year Spread
AAA	45	47	76
AA	180	138	152
A	458	408	412
A-	508	458	462
BBB+	533	483	487
BBB	558	508	512
BBB-	608	558	562

In December 2020, the bond yields remained at levels similar to the previous month, continuing to reflect a cautious investor mindset. The 10-year G-sec closed at 5.87% and the RBI has kept the repo rate unchanged at 4.00%. The economy has largely unlocked and there has been an increase in industrial activity, indicating a faster economic revival. High frequency indicators such as power consumption, GST collections, logistics movement and transaction volumes indicate a positive outlook. However, with continuing increase of COVID-19 cases along with spread of the new variant in India and fresh lockdowns and restrictions announced globally, the bonds yields will continue to demonstrate pressure.

Water, Sanitation & Hygiene – A Snapshot**



India has witnessed due importance towards to the WASH sector. The country has made rapid progress in ending open defecation, a problem which rose due to lack of access to toilets. In early October 2020, the government announced the success of 110 million toilets built with 600 million people gaining access to them. A tremendous achievement, only possible because of the Swachh Bharat Mission, led by the Government. UNICEF has been a proud partner of the Swachh Bharat Mission (SBM).



Another promising venture, promoting WASH is the Jal Jeevan Mission, which aims that every rural household has functional household tap connection by 2024. Under this scheme, drinking water has been provided to more than one lakh houses and more than two crore households, as of August 2020. Private players are using creative models of decentralized water distribution networks wherein there is deployment of water ATMs at community levels and doorstep delivery of potable water. Water ATMs can be found at bus stops, railway stations, etc., providing clean potable drinking water.



In India, only one in five girls use appropriate feminine hygiene products. To counter this, The Ministry of Health & Family Welfare has launched a program Rashtriya Kishor Swasthya Karyakram (RKSK). Other prominent private players include Heyday, FLOH, Sirona, Carmesi, Azah, and Stonesoup.



Deal Highlights, Water – CY 2020

Total no. of Deals Closed: 12	 Va Tech Wabag Ltd. closed 8 deals
Total Deal Size: INR 450 Cr	
Other Companies:	Deal traffic comprised of 6 primary deals and 7 secondary deals
Navshali Innovations Pvt. Ltd. Ecostp Technologies Pvt. Ltd. Reserve Enviro Pvt. Ltd. (2)	

(x) No. of deals. Data shows equity deals demonstrating traction.

Recent Corporate Debt Issuance***

S. No.	Issuer	Issue Month	Seniority	Secured	Size (INR Crore)	Coupon	Tenor	Rating
1	Finova Capital Private Limited	Dec-2020	Senior	Yes	30.00	Market Linked	4.00 years	A-
2	Spandana Sphoorty Financial Limited	Dec-2020	Senior	Yes	N.A.	11.49%	3.00 years	A-
3	Satya Microcapital Limited	Dec-2020	Senior	Yes	25.00	13.75%	3.00 years	BBB-

News Bulletin****

- Despite the COVID pandemic and tepid growth, EV industry garnered strong investor support with many companies raising fresh equity. Some of them were Ather Energy, Etrio, Blu Smart and Cell Propulsion raised fresh equity. With initiatives from the government, the EV industry is poised to witness strong growth in the coming years.
- Calendar year 2020 has been a record year for Edtech startups. With the companies seeing 3 – 5x growth in customer base and 50 – 100% growth in monthly revenues, Edtech sector saw VCs pour money in throughout the year. With Edtech biggies like Byju's, Unacademy and Vedantu leading the fund-raising pack, several smaller startups like Pedagogy, CampK12, Genius Corner, Entri & Wiziclub also concluded seed and series A rounds.

UC Recent Select Deals Closed

Finova	Finova	Janaadhar	Healthi	Save Solutions
Market Linked Debentures INR 30 Cr	Equity INR 259 Cr	ECB INR 50 Cr	Equity INR 7.5 Cr	Equity INR 120 Cr

Disclaimer: The information contained herein is of a general nature and is not intended to address the facts and figures of any particular individual or entity. The content provided here treats the subjects covered here in condensed form. It is intended to provide a general guide to the subject matter and should not be relied on as a basis for business decisions. The information provided herein is from public domain except the transactions done by Unitus Capital (UC). UC does not take any responsibility for any errors or omissions thereto.

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