

# FIN O L O O K

by **unituscapital**

Debt Newsletter for April 2022 | Unitus Capital, RECENT DEALS CLOSED

**BANYAN NATION**  
Debt undisclosed

**RESHA-MANDI**  
Stakeholder financing  
₹ 25 Cr

**VISTAAR**  
Debt  
₹ 20 Cr

**FINOVA**  
Equity  
₹ 500 Cr

**KALEIDO-FIN**  
Equity  
₹ 38 Cr

## RBI Monetary Policy update\*\*

### Overview –

The **RBI's monetary policy** governs the key economic rates to ensure price stability and sufficient liquidity in the Economy – a necessary precondition for sustainable growth.

Since the covid pandemic started in March 2020, the **RBI drastically reduced interest rates by a total of 115 bps to support the recovery & growth of the Indian economy**. The same had a positive effect on growth by increasing the money supply in the economy.

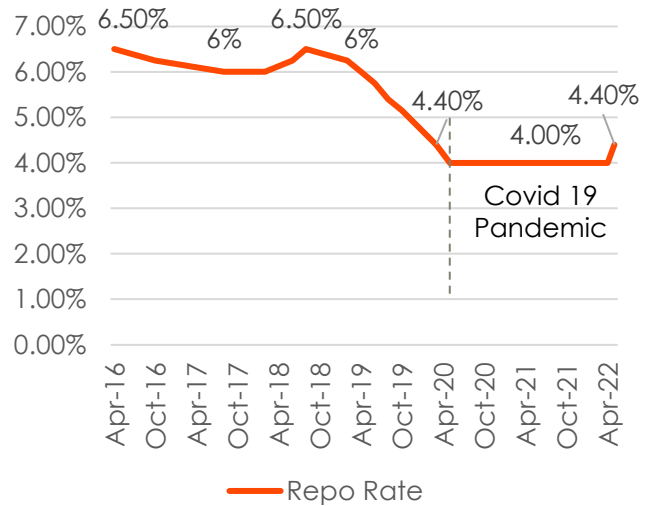
However, **recent geopolitical tensions and supply chain disruptions** have resulted in an **escalation in global prices** of key imports for India. The **headline CPI Inflation surged to 7.00%** in March 2022 from 6.10% a month earlier. Food inflation increased to 7.5%, registering a 154 bps increase.

On the 4<sup>th</sup> of May 2022, during an out-of-turn MPC meeting, the RBI decided to **increase the repo rate by 40 bps** in an effort to curb the rising inflationary pressure on the economy.

The RBI has stated that the rate hike is in consonance with the **objective of achieving the medium-term target for Consumer price index (CPI) inflation** of 4 percent within a band of +/- 2 percent while supporting growth.

The Immediate effect for the borrowers is that their **EMIs will become costlier** as banks adjust their MCLR, whereas depositors can expect an **increase in fixed deposit rates**.

### Repo Rate trend over the years



### Key Rates

<b>4.40%</b> Repo Rate	<b>3.35%</b> Reverse Repo Rate
<b>4.15%</b> SDF	<b>18.00%</b> SLR
<b>4.65%</b> Bank Rate and MSF Rate	<b>4.50%</b> CRR (Effective 21 <sup>st</sup> May 22)

## Corporate Debt Issuance\*\*\*

Issuer	Secured	Size (₹ Cr)	Coupon	Tenor (years)	Rating
Ananya Finance For Inclusive Growth Private Limited	Yes	37	13.80%	2.96	-
Aryadhan Financial Solutions Private Limited	Yes	32.25	10.20%	1.25	NA
Centrum Capital Limited	Yes	18.66	NIFTY 50 LINKED	3.52	-
Sk Finance Limited	Yes	99	3M TBILL LINKED	3.00	A+ CRISIL

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# Meet the Team



**Eric Savage**  
Co-Founder & CEO

25+ years of investment banking experience with strong relationships with domestic and foreign investors; serves on the boards of multiple companies, and other institutions.



**Amit Kumar Rathi**  
Managing Director

20+ years of post-qualification experience which includes 15+ years in the broad PE / VC investing and M&A as either an Investment Banker, Diligence Advisor, and Investor.



**Simmi Sareen**  
Director

23+ years in financial services with extensive experience in supporting access to capital for sustainable startups & social enterprises. Recognized as a thought leader for impact investing and climate finance in India.



**Rima Agarwalla**  
Vice President

11+ years experience with Bank of Baroda in corporate credit, transaction Banking, in India and Middle East. Specialized in structuring deals.



**Vivek Pathak**  
Associate

At Unitus Capital Vivek covers financial services, WASH & electric vehicles. A CA by profession, Vivek has prior experience with a boutique IB.



**Jagrati Goyal**  
Analyst

Jagrati covers financial inclusion, healthcare, and agriculture at Unitus Capital. She was previously with State Street in alternative investments.



**Ishita Jain**  
Junior Analyst

Ishita covers financial inclusion and agriculture at Unitus Capital. She has 2+ years of experience with a boutique IB in Mumbai, while pursuing CA.

For any queries, please contact:

Vivek Pathak ([vpathak@unituscapital.com](mailto:vpathak@unituscapital.com)) | Jagrati Goyal ([jgoyal@unituscapital.com](mailto:jgoyal@unituscapital.com)) | Ishita Jain ([ijain@unituscapital.com](mailto:ijain@unituscapital.com))